

# THE AFRICAN TRAVEL

## *Experience*



At African Travel, Inc., we specialize in crafting authentic, luxury African experiences tailored to each guest's preferences. With 45 years of expertise, we value our trusted partnership with the travel advisor community, equipping advisors with the resources and support needed to effectively promote and sell this extraordinary continent. Together, we bring the magic of Africa to life, ensuring that every journey is not just a trip but a meaningful experience.



### WE KNOW AFRICA

45+ years of expertise in luxury safaris with an exclusive focus on Africa



### TAILOR-MADE

Safaris customized to unique travel styles and preferences



### ONE-STOP-SHOP

For airfare, luxury accommodations and exclusive experiences



### LOCAL HERE & THERE

Team of experts in the USA and Africa ensuring a hassle-free journey



### MAKE TRAVEL MATTER®

Immersive experiences that leave a positive impact on the planet, wildlife and people



### PERSONALIZED SERVICE

VIP airport experience, private guides, luxury amenities, and 24/7 support



"Africa is a vast, complex continent that can be challenging to navigate. However, our team, with extensive knowledge of Africa, is here to assist you every step of the way.

We're eager to share insights and help you craft unforgettable experiences for your clients."

Sherwin Banda  
President, African Travel, Inc.



# AFRICA FOR

## *Any Travel Type*



### **TAILOR-MADE SAFARIS FIT ITINERARIES**

Our Fully Independent Travel (FIT) safaris empower clients to create personalized journeys based on their unique preferences for travel style, accommodation, activities, and dates. Clients travel independently but are supported by knowledgeable local guides, VIP airport experiences, and 24/7 local support service.

[View Safaris](#)



### **CLASSIC COLLECTION LOCALLY HOSTED SMALL GROUP JOURNEYS**

The Classic Collection features small-group safaris to popular safari destinations—Kenya, Tanzania, South Africa, and Victoria Falls. These locally hosted tours offer the advantages of group travel while allowing flexibility for personal exploration and independence. Groups consist of 12–20 travelers, with guaranteed departures for a minimum of four guests. Select dates also offer low or no single supplements.

[View Safaris](#)



### **CONCIERGE COLLECTION ESCORTED VACATIONS**

Concierge Safaris provide a dedicated concierge from African Travel who accompanies the group throughout the journey for a seamless experience. Guests also benefit from the knowledge of local guides during tours and game drives. With a minimum of 8 and a maximum of 14 guests per tour, these escorted safaris ensure intimate exploration of the wild, with expert support every step of the way.

*This is a new program for African Travel for 2025 travel.*



# AFRICA FOR

## Every Traveler



Just as no two zebras have the same stripe pattern, no two travelers are alike. That's why we cater to various travel styles, focusing on each guest's individual needs.



### ROMANCE SAFARIS

Discover our tailored Romance Safaris that combine Africa's stunning landscapes with unforgettable wildlife encounters, luxurious accommodations, intimate dining, and beautiful beach getaways. Each itinerary is customized to reflect the unique love story of your clients.

[Click to explore our Romance Safaris](#)



### FAMILY SAFARIS

We understand that each family is unique, and our tailored experiences cater to everyone's interests and comfort levels. From selecting family-friendly accommodations to choosing suitable safari activities, we ensure that your clients' family safari is safe, fun, and filled with unforgettable moments.

[Click to explore our Family Safaris](#)



### PRIDE SAFARIS

We welcome LGBTQ+ travelers and celebrate diversity. Our team, including LGBTQ+ members, is committed to crafting extraordinary experiences while prioritizing safety and comfort. Every detail is meticulously planned to ensure an enriching journey into Africa.

[Click to explore our Pride Safaris](#)



### SOLO SAFARIS

Solo safaris offer the freedom to explore at your own pace and pursue individual interests, from wildlife photography to local cuisine. Our experienced team will customize the journey to align with your clients' passions.

[Click to explore our Solo Safaris](#)

# OUR BOOKING

## *Process*



### **EASY QUOTE REQUESTS**

Call us at +1.800.421.8907 or email [info@africantravelinc.com](mailto:info@africantravelinc.com), or submit a [Safari Planner Request](#).

### **DEDICATED SAFARI EXPERT**

Work with a single point of contact for seamless bookings from start to finish.

### **COMPLETE ITINERARY**

Receive a full itinerary including airfare (if needed), accommodations, meals, VIP meet and greet, transfers, sightseeing, game drives, and special activities.

### **ITINERARY REVISIONS**

Make up to 2 adjustments before the deposit to align with client preferences.

### **PRE-DEPARTURE CALL**

Receive a personalized call with you and your client before departure to discuss details and answer questions.

### **E-DOCUMENTS**

Get electronic documents with a detailed itinerary, visa and passport requirements, weather charts, travel checklists, and tips.

### **24/7 LOCAL SUPPORT**

Access our local team in Africa for assistance during the trip.

## ADDITIONAL

## *Information*

### **COMMISSION**

Commission is paid on land services and travel protection only. Permits, air and select services or products are not commissionable and will be disclosed at time of booking.

**15% Net or 15%**      **Tours, Transfers, Travel Protection Groups**

### **FORMS OF PAYMENT**

Agency check, wire transfer,  
VISA, MasterCard, American Express, Discover

## OUR

## *Destinations*

Botswana	Namibia
Egypt	Rwanda
Kenya	Seychelles
Madagascar	South Africa
Mauritius	Tanzania
Morocco	Zambia
Mozambique	Zimbabwe

# ADVISOR *Resources*



## ADVISOR PORTAL

Access marketing and sales tools, including customizable brochures, an advisor guide, and special offers. [View](#)

## 3-WAY CALL SUPPORT

Connect your client, yourself and our safari expert at any stage of the planning process, resulting in an impressive 80% close rate on sales. [Learn More](#)

## AGENT ACADEMY

Enhance your knowledge of Africa with our redesigned interactive training courses. [Log-In / Register](#)

## SOCIAL MEDIA CONTENT

Utilize ready-made content, images, and videos to engage your audience and showcase the magic of Africa. [View & Download Resources](#)

## EDUCATIONAL TRIPS

Apply to join one of our scheduled FAM trips or explore Africa independently with agent discounts. [Learn more](#)

## SALES TEAM SUPPORT

Reach out to our sales to schedule training for your team or organize a virtual or in-person safari night for your clients.



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# WHY PARTNER

*with African Travel*



## **AFRICA EXPERTISE**

We focus solely on Africa, maximizing our expertise and buying power.

## **US-BASED**

As a US-based company operating under US laws, we protect you and your clients. In addition, our USTOA membership ensures consumer protection through the USTOA's \$1 Million Travelers Assistance Program.

## **CURRENCY MANAGEMENT**

We operate in US dollars and assume the risks of currency fluctuations.

## **END-TO-END SERVICES**

We handle every detail, from international flights to lodging and activities.

## **COMMISSION**

We pay a 15% commission from the first booking.

## **HIGH CUSTOMER SATISFACTION**

Our consistent 4.9/5 Feefo scores help you impress your clients with trusted, top-quality service.

*Be Inspired*



[Sign up](#) for our  
newsletter



Follow us on our social  
[@AfricanTravelInc](#)

*Contact Us*

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