THE AFRICAN TRAVEL *Experience*

At African Travel, Inc., we create authentic, luxury African experiences suited to each guest. We value our trusted travel advisor partnerships, providing the resources and support needed to inspire and sell this extraordinary continent. Together, we bring Africa to life with journeys that feel effortlessly luxurious and deeply personal.

EXCLUSIVELY AFRICA
With nearly half a century of experience and an exclusive focus on Africa, we're the longest-established US-based luxury safari outfitter.

ONE-STOP SAFARI PLANNING
From accommodations to flights and activities, we handle every detail for a seamless experience, high-touch booking experience.

DEDICATED SAFARI EXPERT
Work with a personal safari specialist who supports your business and ensures each journey is customized to your clients' preferences.

SAFARI FOR EVERY STYLE
Whether tailor-made, small group, or fully escorted, we offer journeys for every type of traveler—solo adventurers, couples, families, and groups.

CLIENT EXPERIENCE ELEVATED
We deliver elevated journeys with VIP airport services, exclusive lodge access, thoughtful amenities, surprise gifts, and 24/7 support.

UNMATCHED ACCESS & VALUE
Leverage our strong industry partnerships and buying power for access to Africa's top lodges, unique experiences, and exceptional value.

PROVEN TRUST & STABILITY
As part of The Travel Corporation, we offer 100+ years of global expertise, USTOA protection, and financial peace of mind.

IMMERSIVE & PURPOSEFUL TRAVEL
Offer your clients meaningful safaris designed with our MAKE TRAVEL MATTER® experiences that deepen connections with Africa's people, wildlife, and wild places.

AWARD-WINNING REPUTATION
Consistently rated 4.9/5 on Feefo and proud recipients of the Platinum Trusted Service Award.

Platinum Trusted Service Award 2026 feefo



Contact Us

330 N. Brand Blvd, Suite 225 | Glendale, CA 91203 USA
info@africantravelinc.com | www.africantravelinc.com
Tel: +1.800.421.8907 | Hours: Mon - Fri 9:00am - 7:00pm EST

SAFARI
Your Way

AFRICAN TRAVEL
WE KNOW AFRICA

TAILOR-MADE SAFARIS
INDEPENDENT TRAVEL ADVENTURES

Our Fully Independent Travel (FIT) safaris empower clients to create personalized journeys based on their unique preferences for travel style, accommodation, activities, and dates. Clients travel independently but are supported by knowledgeable local guides, VIP airport experiences, and 24/7 local support service.

View Safaris





CLASSIC COLLECTION
LOCALLY-HOSTED JOURNEYS

The Classic Collection features small-group safaris to popular safari destinations—Botswana, Kenya, Tanzania, South Africa, and Victoria Falls. These locally hosted tours offer the advantages of group travel while allowing flexibility for personal exploration and independence. Groups consist of 6-20 travelers, with guaranteed departures for a minimum of two guests. Select dates also offer low or no single supplements.

View Safaris

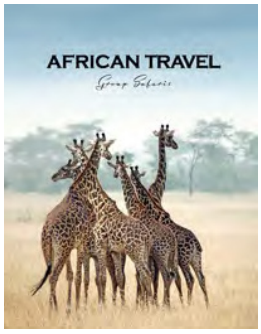
CONCIERGE COLLECTION
ESCORTED VACATIONS

These intimate journeys for up to 14 guests are led by a dedicated travel director throughout your trip and complimented by local guides, who offer expert insights into Africa's wildlife, culture, and history. Featuring popular itineraries, these journeys include luxurious accommodations, exclusive adventures, most meals, laundry, and all gratuities. Ideal for travelers seeking an elevated safari experience with expert support every step of the way.

View Safaris



AFRICA FOR
Every Traveler



CUSTOM GROUP SAFARIS

Planning your group safari is simple with our flexible options. From taking over a scheduled departure to creating a completely custom itinerary, we have the perfect solution to match your group's needs. Bring friends, family, or fellow adventurers for a private African safari—starting with just 10 guests.

Click to explore our Group Safaris



FAMILY SAFARIS

We understand that each family is unique, and our tailored experiences cater to everyone's interests and comfort levels. From selecting family-friendly accommodations to choosing suitable safari activities, we ensure that your clients' family safari is safe, fun, and filled with unforgettable moments.

Click to explore our Family Safaris



ROMANCE SAFARIS

Discover our tailored Romance Safaris that combine Africa's stunning landscapes with unforgettable wildlife encounters, luxurious accommodations, intimate dining, and beautiful beach getaways. Each itinerary is customized to reflect the unique love story of your clients.

Click to explore our Romance Safaris



SOLO SAFARIS

Solo safaris offer the freedom to explore at your own pace and pursue individual interests, from wildlife photography to local cuisine. Our experienced team will customize the journey to align with your clients' passions.

Click to explore our Solo Safaris



PRIDE SAFARIS

We welcome LGBTQ+ travelers and celebrate diversity. Our team, including LGBTQ+ members, is committed to crafting extraordinary experiences while prioritizing safety and comfort. Every detail is meticulously planned to ensure an enriching journey into Africa.

Click to explore our Pride Safaris

OUR BOOKING
Process

EASY QUOTE REQUESTS
Call us at +1.800.421.8907 or email info@africantravelinc.com, or submit a Safari Planner Request.

DEDICATED SAFARI EXPERT
Work with a single point of contact for seamless bookings from start to finish.

COMPLETE ITINERARY
Receive a full itinerary including airfare (if needed), accommodations, meals, VIP meet and greet, transfers, sightseeing, game drives, and special activities.

ITINERARY REVISIONS
Make up to 2 adjustments before the deposit to align with client preferences.

PRE-DEPARTURE CALL
Receive a personalized call with you and your client before departure to discuss details and answer questions.

E-DOCUMENTS
Get electronic documents with a detailed itinerary, visa and passport requirements, weather charts, travel checklists, and tips.

24/7 LOCAL SUPPORT
Access our local team in Africa for assistance during the trip.

COMMISSION
Commission is paid on land services and travel protection only. Permits, air and select services or products are not commissionable and will be disclosed at time of booking.

15%	**Tours, Transfers**
Net or 15%	**Groups**
10%	**Travel Protection**

DESTINATIONS

Botswana
Egypt
Kenya
Madagascar
Mauritius
Morocco
Mozambique
Namibia
Rwanda
Seychelles
South Africa
Tanzania
Uganda
Zambia
Zimbabwe

FORMS OF PAYMENT
Agency check, wire transfer,
VISA, MasterCard, American Express, Discover

ADVISOR
Resources

ADVISOR PORTAL

Visit our Advisor Portal for tools and resources to help you promote and sell Africa with confidence. You'll need to register for access or log in if you're already a member. Log-In / Register

Here's what you'll find:

- Agent Academy - Short, interactive courses designed to build your knowledge and confidence in selling luxury African safaris.
- Educational Trips & Discounts - Experience Africa firsthand with special agent discounts for you and a travel companion.
- Customizable Brochures - Download our brochures, personalize the back with your contact details, and share with clients for added inspiration.
- Social Media Content - Access ready-to-use social media posts to promote Africa and spark interest among your clients.
- 3-Way Call Support - Connect your clients, yourself and our safari expert at any stage of the planning process, resulting in an impressive 80% close rate on sales. Learn More
- Sales Team Support - Reach out to our sales team to schedule training for your team or organize a virtual or in-person safari night for your clients.



Kevan Cowie
Director of Sales
TN, MS, AL, GA, FL, Puerto Rico, Virgin Islands

kevan.cowie@africantravelinc.com
Mobile: 813.446.8388



Norma Spadola, CTIE
Regional Sales Manager
MI, PA, NY, VT, ME, NH MA, CT, RI, NJ, DE, Eastern Canada

norma.spadola@africantravelinc.com
Mobile: 860.373.5230



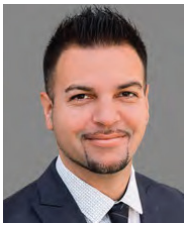
John Godfrey
Senior Regional Sales Manager
CA-Southern, NV, UT, CO, NM, AZ, AK, HI

john.godfrey@africantravelinc.com
Mobile: 805.218.2165



Susannah Zani
Regional Sales Manager
TX, OK, AR, LA

susannah.zani@africantravelinc.com
Mobile: 346.367.4823



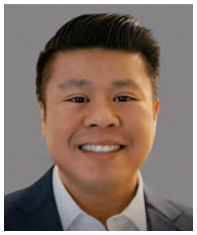
Roqi Dean
Inside Sales Manager
ND, SD, NE, KS, MN, IA, MO, WI, IL, IN

roqi.dean@africantravelinc.com
Phone: 805.827.8674



Candice Waldeck
Regional Sales Manager
DE, DC, KY, MD, NC, SC, OH, VA, WV

candice.waldeck@africantravelinc.com
Phone: 513.509.5742



Michael Phannaly
Regional Sales Manager
CA-N, OR, WA, ID, MT, WY, Western Canada

michael.phannaly@africantravelinc.com
Mobile: 206.643.3118